



# DLA PIPER IN TOKYO



## Lawyers in our Tokyo office will take care of your legal business in the world's third largest economy – whether inbound or outbound.



DLA Piper provides the full range of legal services for Japanese businesses operating locally as well as around the globe and non-Japanese clients who have interests in Japan and throughout Asia. Our Tokyo office has close links with our other offices in Asia Pacific, Europe, the Middle East and the Americas. Together, we provide clients with seamless regional and global capability to meet their business needs. DLA Piper's office network in Asia extends to Bangkok, Beijing, Hong Kong, Seoul, Shanghai and Singapore.

Lawyers in our Tokyo office offer many years' experience working on complex, cross-border corporate, M&A and international finance transactions, with expertise in energy and infrastructure projects, international project finance, commercial bank lending, acquisition finance, debt restructuring, private equity, regulatory compliance and real estate investment. They regularly take leading roles in advising financial institutions and major industrial companies on their legal matters. We also act for clients on dispute resolution matters and have built up an impressive track record for our clients.

Our approach is a fusion of local expertise combined with international best practice and the ability to draw on insights, resources and contacts from a network of 4,200 lawyers in more than 30 countries around the world. DLA Piper's

lawyers and advisers are specialists in their own fields. With a passion for their areas of practice, they also provide wider insights from a regional industry perspective, whether this be energy, finance and projects, real estate or another of our sector focus areas. Our people are trained to understand and respond to the commercial concerns of our clients, offering imaginative, cost-effective solutions. They are also committed to providing outstanding client service.

Staffing our dynamic Tokyo office is a rapidly expanding team comprising locally and internationally-trained partners, lawyers, counsel and professional staff. Reflecting the diversity of our clients, members of our team in Tokyo speak Japanese, French, English, Korean and Mandarin (Putonghua). We have specific expertise in a number of jurisdictions, including Japan, China, Korea, Indonesia, Malaysia, Thailand, Singapore, Australia, Russia/CIS, the Middle East, Latin America, Africa, the Americas and the United Kingdom.

### Core Practice Areas

- Bankruptcy and Insolvency
- China Practice
- Commercial
- Dispute Resolution
- Employment
- Finance and Projects
- Intellectual Property and Technology
- Korea Practice
- Mergers and Acquisitions
- Private Equity and Venture Capital
- Real Estate
- Regulatory and Government Affairs
- Tax

### Representative Clients

- Allianz Risk Transfer, Inc.
- Banco Santander
- Bank of Tokyo Mitsubishi UFJ
- Boeing
- Cisco
- Deckers Outdoor Corporation
- EuroRSCG

- Groupon
- Intel
- Japan Bank for International Corporation
- Mondelez (formerly known as Kraft)
- Life Technologies
- Marubeni Corporation
- Mitsubishi UFJ Morgan Stanley
- Mizuho Corporate Bank
- NEC Corporation
- Newell Rubbermaid
- Nipponkoa Insurance
- Peach Aviation
- SMBC Nikko Securities Inc.
- Transcosmos

### Expertise

- **Bankruptcy and Insolvency** – lawyers in the office routinely serve as court-appointed trustee in Japanese bankruptcy proceedings. We also advise clients on insolvency strategies, wind downs and liquidations as well as commercial work-outs. In those cases where it is appropriate to make a filing, our bankruptcy lawyers prepare the court petitions to place companies in a reorganisation proceeding or in liquidation. We also represent multi-national creditors or contract parties who need to participate in, or be involved in, Japanese bankruptcy proceedings.
- **China Practice** – advising Japanese clients in respect of their offshore and onshore investments in China. We have highly experienced, senior practitioners in Tokyo with a deep knowledge of PRC (People's Republic of China) law and business regulations.
- **Commercial** – drafting and advising on a broad range of complex commercial contracts relating to acquisitions and divestitures, engineering, procurement and construction (EPC), finance, complex joint ventures, advertising, sales and distribution agreements, all aspects of supply chain management from manufacturing through to

licensing, distribution, retailing, franchising and the outsourcing of business processes including facilities, IT and accounting, foreign direct investment into Japan from subsidiary establishment and supply and distribution arrangements through to labour and employment and compliance-based issues.

- **Dispute Resolution** – representing multi-national and Japanese clients in relation to disputes whether by international arbitration, mediation or settlement and bankruptcy administrations covering almost all corporate activities including commercial contracts, shareholder disputes, construction, labour disputes, maritime, restructuring and bankruptcy.
- **Employment** – representing employers in a number of labour law areas, including dealing with Japanese work rules, employee discipline, work force reductions, harassment investigations, negotiations with unions and representation of employers in the Japanese courts when employment claims result in formal adjudication.
- **Finance and Projects** – covering a broad range of financial matters including syndicated lending, project finance, acquisition finance, and debt restructuring.
- **Intellectual Property and Technology** – advising clients on intellectual property matters such as patents, trademarks and copyrights; managing world-wide patent application portfolio for clients; prosecuting patents applications before the United States Patent and Trademark Office; providing patent validity/invalidity and infringement/non-infringement analysis; performing due diligence on company's patent portfolio; defending clients in US patent litigation; preparing witnesses for depositions in US patent litigation; taking or defending depositions in US patent litigation; negotiating settlement and drafting settlement agreements for Japanese clients engaged in US patent litigation; and enforcing and licensing technology, patents, trademarks and copyrights in cross-border transactions.

- **Korea Practice** – we represent major Korean companies' outbound business globally and multi-national/foreign companies' inbound business to Korea. For outbound business, we have been assisting major Korean companies' in connection with cross-border M&A, projects/project finance, energy and resources, infrastructure, engineering, procurement and construction (EPC), litigation/international arbitration, intellectual property litigation, finance, regulatory and compliance and complex cross-border joint ventures, as well as other areas of practice. We are particularly strong in supporting Korean companies' outbound business efficiently around the world as we provide a much wider global presence than any other law firm in the world. Quite commonly, a team of our experienced Korean speaking lawyers work closely with our clients in every step of their transaction. In addition, our Korea Practice Group is known for its deep understanding of Korean corporate culture based on their extensive experience in working with Korean corporate clients around the world for over 20 years. For inbound business, we have been successfully assisting multi-national clients based outside Korea to achieve their business objectives in Korea fully utilizing our Korea Practice Group's deep understanding of Korean business/legal environment and culture. Our Korea Practice Group brings an added value to our multi-national clients doing business in Korea.

- **Mergers and Acquisitions** – representing both public and private companies in connection with the acquisition or disposition of companies or their divisions, the reorganisation of companies including the establishment of new Japanese and offshore corporations, limited liability companies and partnerships and the dissolution and liquidation of Japanese legal entities. We have also been involved in a number of global mergers advising on Japanese aspects

of such mergers on operations in Japan. We regularly advise on the establishment of multi jurisdictional joint ventures and their dissolution and reorganisation.

- **Private Equity and Venture Capital** – we represent most of the major Japanese venture capital firms and private equity firms, advising them on their cross-border investments, particularly in China and the US.
- **Real Estate** – we advise owners, developers, asset managers and investors on acquisitions, sales, leasing and financing transactions involving real estate. In addition, we have an active practice for well-known hotel chains including advising them on a wide range of matters including management contracts, management conversions, vacation and time share offerings as well as associated consumer protection issues. We routinely act on behalf of our clients in negotiating commercial, retail and residential leases in a wide variety of locations. On the licensing and regulatory side, we advise real estate brokers and service companies as well as sponsors and issues of real estate interests sold to investors.
- **Regulatory and Government Affairs** – representing clients requiring assistance with compliance and investigations by the Japanese regulatory authorities in the areas of competition and anti trust filings, banking and insurance, product defects and product recalls.
- **Tax** – advising multi-national clients on all aspects of Japanese corporate, consumption and withholding tax issues. The practice includes complex on-shore M&As, restructurings, real estate and finance transactions as well as cross-border tax planning for our clients. We also advise on custom duties and seek to assist our clients in achieving the optimum permissible benefits available.

## KEY CONTACT



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## ABOUT US

DLA Piper is a global law firm with 4,200 lawyers located in more than 30 countries through out the Americas, Asia Pacific, Europe and the Middle East, positioning it to help companies with their legal needs anywhere in the world.

[www.dlapiper.com](http://www.dlapiper.com)

DLA Piper Tokyo Partnership is a global law firm operating through various separate and distinct legal entities. Further details of these entities can be found at [www.dlapiper.com](http://www.dlapiper.com)

A list of offices across Asia Pacific, Europe, the Middle East and the Americas can be found at [www.dlapiper.com](http://www.dlapiper.com)

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